

WICKLOW PEOPLE

New Data Edge account manager appointment

BRAY based company Data Edge has appointed Martin O'Leary as senior account manager.

Mr O'Leary will work closely with the expanding Data Edge client base, with a specific remit to extend telecom network management, air traffic control monitoring systems and power monitoring. He will also be heavily involved in business development and broadening current client solutions.

Previously, Mr O'Leary served as head of Enterprise Solutions Group Ireland at Ricoh Ireland and held the position of pre-sales technical consultant at Corrata. During his time with Corrata, the company was recognised as Irish tech start-up of the year (2017) and was a national winner in the European Business Awards in the Innovation category (2019).

Mr O'Leary holds a degree in engineering from Waterford Institute of Technology and an MA in energy management from Dublin Institute of Technology. He also has extensive experience working with clients in the telecoms space during his time as service engineer and solution architect with Ericsson. His time working in Ericsson's Product Development Unit (PDU) also involved lecturing in Dublin Institute of Technology (DIT) and Athlone Institute of Technology (AIT).

Data Edge provides test equipment and bespoke solutions and services to help optimise customers' applications and infrastructure investment. The company has partnerships with some of the world's leading IT and performance management vendors, such as Spirent, Microchip, Ciena Blue Planet, Anritsu and CA Broadcom. It provides solutions to carrier, enterprise and government customers.

Commenting on the appointment, Data Edge CEO Paul Phelan said: 'Martin brings a wealth of experience to Data Edge, having earned his credentials with a number of major tech companies



Martin O'Leary has been appointed senior account manager at Bray-based Data Edge.

here in Ireland. His knowledge and outstanding sales and technical acumen will play a central role in the future growth of the organisation.

'Martin is firmly aligned on our goal to help advise and guide our clients through this rapidly evolving digital environment, and we look forward to shared success in the months and years ahead.'

Mr O'Leary said: 'I'm delighted to join the Data Edge team at such an exciting juncture for the company. With a rich history developing state-of-the art solutions tailored to a range of client needs, I have huge admiration for what Paul and the wider team have achieved to date.

'So far in my career, I've had the opportunity to work in a range of fast-paced, stimulating environments, and I can't wait to put this experience to work with Data Edge.'